

Message Text

LIMITED OFFICIAL USE

PAGE 01 MOSCOW 14558 261433Z

41

ACTION EUR-06

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 2849

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LIMITED OFFICIAL USE MOSCOW 14558

USDOC FOR BEWT/VERZARIU

E.O. 11652: N/A

TAGS: BEXP, UR

SUBJECT: VISIT OF MOBIL OIL REPRESENTATIVE

REF: STATE 211509

1. COMMERCIAL OFFICE WILL REQUEST APPOINTMENTS LISTED REFTEL FOR MOBIL OIL REP VAKA. ALTHOUGH GOOD PROGRAM CAN PROBABLY BE ARRANGED, IT IS UNLIKELY THAT MOST OF MINISTERIAL AND DEPUTY MINISTERIAL LEVEL OFFICIALS MENTIONED REFTEL WILL RECEIVE VAKA IN VIEW FACT HE IS NOT SENIOR EXECUTIVE OF MOBIL.

2. ASSUME THAT VAKA AND MOBIL'S U.S. HEADQUARTERS ARE AWARE OF STATUS DISCUSSIONS WHICH MOBIL GMBH (AUSTRIA) OFFICIAL AMOSER HAS HAD WITH VARIETY OF SOVIET ORGANIZATIONS, INCLUDING SEVERAL OF THOSE LISTED REFTEL. AMOSER ADVISED COMMERCIAL OFFICE DURING HIS LAST VISIT TO MOSCOW IN MAY 1974 THAT HE HAD TENTATIVE AGREEMENT WITH SOVIETS (AVTOPROMIMPORT AND MINISTRY OF THE AUTOMOBILE INDUSTRY) THAT MOBIL LUBE OILS WOULD BE GIVEN PREFERENCE IN ORDERS PLACED FOR USE AT KAMAZ. HOWEVER, DURING AMOSER'S MAY VISIT SOVIETS DECLINED TO MEET WITH HIM TO DISCUSS POSSIBLE ORDERS FOR KAMAZ ON GROUNDS THAT PLANT WAS NOT READY TO GO INTO PRPDUCION. DUBS

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Message Attributes

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